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# HAGENBURGER'S

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U. S. Department of Agriculture



## PRICE LIST

## 1933

## Specimen Plant Gardens

11753 Santa Monica Boulevard

WEST LOS ANGELES, CALIFORNIA

## PROFITABLE PLANT ACQUISITIONS FOR THE TRADE

An active life covering nearly half a century of activity in the growing of flowers and ornamentals, alike in Ohio as well as California, has convinced me that there are great commercial possibilities in the culture of cacti and the succulents. Not so much for quantity as for quality in the production of specimen plants for the trade. For house culture, for their prolific flowering and beauty of form and color of bloom it can be truly said that this class possesses a standing in the trade that is unique. To meet the growing demand and intensify the public interest in succulents and cacti it is good business on the part of the florist and commercial plantsmen to carry in stock an ample supply of my robust specimen plants, which practically sell themselves when properly advertised and displayed. A trial order will authenticate this statement.



**GASTERIA**

A careful perusal of our varied assortment and attractive prices at which they are being offered, I feel convinced will prove attractive and induce the trade throughout the country to add my line to their assortments. The stock will surely sell, and at the same time individualize the firms that handle it.

Commercially I was among the first to see the possibilities of developing a local and export trade in this class of plants, particularly to the eastern trade for indoor dish garden work; as a result this establishment enjoys the largest and most varied stock of cacti and succulents to be found on this Coast.

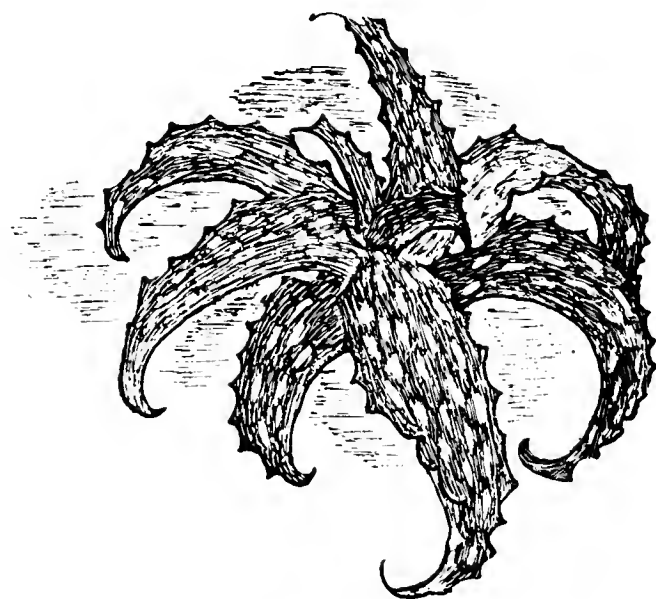
In addition this establishment has introduced and disseminated a number of other plants that have proven very popular—among them being the Cleveland Cherry, its Yellow Sport, Orange Queen, also the variety Holly Berry, the Hagenburger's Variegated Ivy, Miniature Variegated Ivy, Japanese Variegated Ivy, Vitus Rhoimboideum, or Japanese Grape Ivy, also I believe, the first Bronze Variety of Snap-Dragon, Rosy Morn.

I was among the first to grow and force in a commercial way Pussy Willows and Forsythia Intermedia; also, the forcing of Delphinium Belladonna as a cut flower.

In order to maintain public interest and stimulate trade we must create meritorious novelties and improve existing strains for florists' use and garden beautification. The public tires of the same things; just as in other lines the flower and plant buyer craves new things.

Obviously we must have novelties and improve old varieties for cut flowers to keep the public interested, just as we must have new fashions in other commodities to keep the wheels going. For the public tires of the same thing constantly.

The following varieties of succulents have wonderful possibilities as flowering pot plants—(a few also make fine cut flowers). Many of these varieties bloom at the different holiday seasons. The varieties are: Crassula or Rochea Falcata, Kalanchoe Flama True, Kalanchoe Globulifera Vr. Coccinea, Kalanchoe Somoliensis or Bryophyllum Crenatum, Echeveria in Variety, Aloe Spinosissima, Crassula Rubicunda, Crassula Rubicunda Brilliancy, Crassula Coccinea, Sedum, Guatamalensis. Also Crassula Monticola, Christmas Cactus, Zygocactus in Variety and Phyllo Cactus.



**ALOE**

1933 PRICE LIST\* OF SUCCULENTS  
AND CACTUS

	Per 100	Per 1000
<b>Adromishus Van De Schenkoi.</b> Hardy dwarf plant with grey green leaves, red splotched. Rooted cuttings.....	\$ 5.00	.....
<b>Agave Americana.</b> Foliage blue. Rooted. Small.....	4.00	\$30.00
<b>Agave Americana var. Marginata.</b> (Variegated.) Leaves yellow margined. Rooted. Small.....	5.00	40.00
<b>Agave Americana var. Medio-Picta.</b> Foliage striated with yellow and green markings. Rooted.....	10.00	.....
<b>Agave Americana var. Striata fol. Aureis.</b> Foliage green margined, yellow center. Small.....	10.00	.....
<b>Agave Attenuata.</b> Prostrate, leaves light green and tender. Rooted. Small .....	10.00	.....
Large .....	25.00	.....
<b>Agave Buttenii.</b> Rare. Red margined, red blotched leaves; under side white striped. Rooted.....	5.00	.....
<b>Agave Carcharidonta.</b> Deep green, red and black marked. Slow growing, numerous off-shoots; low growing. Rare. Rooted.....	10.00	.....
<b>Agave Ferox.</b> Deep blue foliage with leaf impressions. Rooted.....	25.00	.....
<b>Agave Heteracantha.</b> Very hardy; leaves saw tooth margined; deep green. Rooted.....	5 00	.....
<b>Aloe Abyssinica.</b> (Aloe Picta.) Light green, white spotted; small. Rooted..	4.00	.....
<b>Aloe Arborescens.</b> One of the best, keeps well in the house. Small.....	5.00	40.00
Large .....	10.00	75.00
<b>Aloe Bequinii.</b> Hybrid of Aloe and Gasteria. Cone shaped, fine for individual bowl specimens. Rooted. Small.....	10.00	.....
Large .....	25.00	.....
<b>Aloe Humilis var. Brevifolium.</b> Fine for miniature gardens and individual pot plants, light blue. Small.....	3 00	25.00
Large .....	5.00	40.00
<b>Aloe Ciliaris.</b> Light and airy, fine for bowls.....	5.00	40.00
<b>Aloe Davianna.</b> Leaves four ranked, densely white spotted; very fine.....	10.00	.....
<b>Aloe Denticulata.</b> Very good. Small.....	5.00	40.00
Large .....	7.50	60.00
<b>Aloe Ferox.</b> Grey green, margins and teeth red marked. Small. Rooted....	10.00	.....
<b>Aloe Hanburiana.</b> Light green with red margins.....	4.00	.....
<b>Aloe Globosia.</b> Globe shaped; fine for bowls. Small.....	5.00	40.00
Medium .....	7.50	.....
<b>Aloe Mitraformis.</b> Deep green; teeth and surface spots yellow; upright growing. Best of heavy type. Small.....	10.00	.....
<b>Aloe Mitraformis var. Nobilis.</b> Ceaspitose; similar to Mitraformis but lower growing. Fine for center of strawberry bowls. Small.....	5.00	40.00
Large .....	10.00	75.00
<b>Aloe Pratensis.</b> Dark green; upright.....	10.00	.....
<b>Aloe Picta var. Hybrid.</b> Hybrid of A. Picta and A. Denticulata. Grows more upright than Picta. Small.....	5.00	.....
<b>Aloe Picta var. Variegata.</b> Foliage striated and yellow spotted. One of the most beautiful. Rooted. Small.....	15.00	.....
Specimens, each, \$3.00.		
<b>Aloe Salmdyckiana.</b> Similar to A. Arborescens but heavier and larger in habit. Very fine.....	10.00	.....

\*Prices are on unrooted cuttings except where otherwise noted. For rooted cuttings add \$1.00 per 100 and \$5.00 per 1000.

	Per 100	Per 1000
<b>Aloe Spinosissima.</b> Finest Aloe for individual flowering plant for Christmas, with beautiful large red-hot poker. Small.....	5.00	40.00
Large .....	10.00	75.00
<b>Aloe Succotrina.</b> Leaves colorless, succulent; very upright. Rooted.....	5.00	.....
<b>Aloe Variegata.</b> Beautiful specimen plant. Markings white and green alternating. Habit futuristic. Rooted. Small.....	10.00	.....
Medium .....	15.00	.....
Large .....	25.00	.....
<b>Aloe Vera.</b> Fleshy succulent leaves; upright, light green. Rooted.....	5.00	.....
<b>Aloe Vera var. Chinensis.</b> Leaves two ranked, sea green, yellow spotted. Rooted .....	5.00	.....
<b>Anacampseros Lancelota.</b> Lovely lavender bell shaped blossoms. Rooted..	5.00	.....
<b>Aporocactus Flagelliformis.</b> (Rat-tail Cactus.) Fine when grafted on Cereus Columbrinus.....	5.00	.....
<b>Billbergia Nutans.</b> Fine for house plant, having a lovely orchid-like flower; can be had in bloom for Christmas. Rooted.....	6.00	50.00
<b>Bryophyllum Crenatum.</b> (Kalanchoe Somoliensis.) One of the hardest bowl plants; also a fine specimen plant; turns beautiful red color when exposed to the sun.....	5.00	35.00
<b>Brynesia Weinbergia.</b> (Echeveria Weinbergia.).....	2.00	15.00
<b>Cactus Seedlings.</b> In ten varieties. Two years old; 3" to 5".....\$10.00 to	15.00	.....
<b>Cereus Formosus.</b> Rare; fine grafted on Cereus Peruvianus Crest.....	25.00	.....
<b>Cereus Peruvianus.</b> Good grafting stock for cacti. Rooted. No. 1.....	2.00	15.00
No. 2.....	3.00	25.00
No. 3.....	5.00	40.00
<b>Cereus Serpentinus.</b> (C. Columaris.) Cylindrical, upright. Fine for bowl work; also for grafting Rat-tail or Christmas Cacti. Small.....	6.00	50.00
Large .....	10.00	75.00
<b>Cereus Spachiannus.</b> 3" to 4" diameter. Upright; ribs numerous. Fine for pot plants or bowls (also R. C. \$20.00 per 100).....	15.00	125.00
<b>Cereus Spachiannus Seedlings.</b> Small.....	5.00	45.00
<b>Cereus Triangularis.</b> Fine for bowls and for grafting Christmas Cacti.....	5.00	40.00
<b>Cereus in Variety.</b> Make fine plants for fancy pots. Large cuttings.....	50.00	.....
<b>Chamaecereus Silvestrii.</b> (Peanut Cacti.) Fine when grafted on Cereus Peruvianus .....	3.00	25.00
<b>Cotyledon Macrantha.</b> Light green; red margined; fine when grown into specimen plants.....	10.00	.....
<b>Cotyledon Orbiculata.</b> White, glaucous.....	4.00	35.00
<b>Cotyledon Orbiculata Improved.</b> Heavier and hardier than C. Orbiculata; more compact.....	4.00	35.00
<b>Crassula Arborescens,</b> No. 0 .....	.....	10.00
<b>Crassula Arborescens,</b> No. 1, Commons.....	.....	12.50
<b>Crassula Arborescens,</b> No. 2, Selects.....	.....	25.00
<b>Crassula Arborescens,</b> No. 3, Common Selects.....	.....	50.00
<b>Crassula Arborescens,</b> No. 4, Extra Selects.....	.....	75.00
<b>Crassula Arborescens,</b> No. 5, Specimens .....	.....	150.00
<b>Crassula Coccinea.</b> Leaves four ranked; large red blooms, fine flowering plant .....	6.00	50.00
<b>Crassula Cooperii.</b> Trailing moss, reddish foliage. Conspicuous rose blossom. Rooted.....	5.00	.....
<b>Crassula Domesticum</b> .....	3.00	.....
<b>Crassula Domesticum var. Variegata</b> .....	5.00	.....
<b>Crassula Lactea.</b> Deep green foliage; large conspicuous white blossoms....	5.00	35.00
<b>Crassula Lycopodioides.</b> Slender grass-like stems; height 6 inches; fine for bowls.....	2.00	15.00



	Per 100	Per 1000
<b>Crassula Lycopodioides</b> var. <b>Pseudo-lycopodioides</b> . Similar to <i>C. Lycopodioides</i> but sturdier growing and deeper green.....	2.00	15.00
<b>Crassula Multicava</b> . ( <i>C. Quadrifida</i> .) Leaves dot impressed; flowers rose to pink; well adaptable for hanging baskets.....	2.00	15.00
<b>Crassula Marginalis</b> . Trailing, hardy, forming mat.....	2.00	15.00
<b>Crassula Monticola</b> . Upright, bushy plants with light green, heart-shaped leaves .....	4.00	35.00
<b>Crassula Namaquensis</b> var. <b>Brevifolium</b> . Small compact plant; profuse bloomer; light pink flowers. Rooted.....	5.00	.....
<b>Crassula Obvallata</b> . Obvalate leaves, bushy.....	3.00	.....
<b>Crassula Perforata</b> . ( <i>C. Perfossa</i> .) Grey green leaves reddish tinged; leaves can be turned on stem similar to beads.....	5.00	40.00
<b>Crassula Portulacaria</b> . Similar to <i>C. Arborescens</i> ; white blossoms; leaves semi-twisted .....	2.00	15.00
<b>Crassula Punctata</b> . Grey-green, large red margined leaves; dot impressed .....	8.00	.....
<b>Crassula Rubicunda</b> . ( <i>C. Impressa</i> , <i>C. Schmidtii</i> .) Dwarf compact, reddish-green; profuse bloomer, bright red flowers; fine for dish gardens or individual pots. Rooted.....	4.00	.....
<b>Crassula Rubicunda</b> . Var. <b>Brilliancy</b> ( <i>C. Versicolor</i> ). New. Large red flowers; very fine. Rooted.....	12.50	100.00
<b>Crassula Tetragona</b> . Upright, resembling miniature pine trees.....	2.00	15.00
<b>Crassula Arborescens</b> . True variety. Rare.....	5.00	.....
<b>Dudleyas</b> . Can be supplied in assortment. Rooted.....	10.00	.....
<b>Dyckia Sulphurea</b> . Hardy and adaptable for bowl or individual specimen plant; flower spiked and yellow. Rooted.....	5.00	45.00
<b>Dyckia Rariflora</b> . Narrow recurving leaves. Rare.....	5.00	.....
<b>Echeveria Compacta</b> . Dwarf; caespitose. Rooted.....	5.00	.....
<b>Echeveria Desmetiana</b> . ( <i>E. Schmidtii</i> .) Snow white, red margined leaves; very colorful. Rooted.....	10.00	.....
<b>Echeveria Elegans</b> . Bluish white; compact. Rooted. Small.....	3.00	.....
Medium .....	5.00	.....
Large .....	8.00	.....
<b>Echeveria Gibbiflora</b> var. <b>Metallica</b> . Yellow-green leaves shading to pink in center. Small.....	5.00	.....
Large .....	10.00	.....
<b>Echeveria Gibbiflora</b> var. <b>Flammea</b> . Red leaves. Small.....	5.00	.....
Large .....	10.00	.....
<b>Echeveria Globosia</b> . Very popular. Rooted.....	3.00	25.00
<b>Echeveria Funckii</b> . ( <i>E. Australis</i> .).....	5.00	.....
<b>Echeveria Glauca</b> . Similar to <i>E. Secunda</i> but leaves more lax; assorted hybrids .....	5.00	.....
<b>Echeveria Hoveyi</b> . Snow white leaves with red and green shadings. Rooted .....	10.00	.....
<b>Echeveria Linguaeforme</b> . Spreading; grey green; fine specimen pot plant..	5.00	.....
<b>Echeveria Lozzani</b> . ( <i>E. Subrigda</i> .) Highly colored <i>Echeveria</i> . Rooted....	10.00	.....
<b>Echeveria Multicaulis</b> . Most highly colored <i>Echeveria</i> ; maroon shade.....	10.00	.....
<b>Echeveria Nobilis</b> . Fine pot plant, well colored, almost blue. Rooted.		
Small .....	3.00	25.00
Large .....	5.00	40.00
<b>Echeveria Pulverulentia</b> . ( <i>E. Pulvinata</i> .) Leaf surface hairy; not plentiful	25.00	.....
<b>Echeveria Rosei-granda</b> . Finest <i>Echeveria</i> ; leaves margined and undulate; fine for large specimens. Rooted. Small.....	15.00	.....
Large .....	25.00	.....

	Per 100	Per 1000
<b>Echeveria Secunda.</b> (E. Glauca.)		
No. 1.....	1.50	10.00
No. 2.....	2.00	15.00
No. 3.....	2.50	20.00
No. 4.....	3.00	25.00
No. 5.....	4.00	35.00
<b>Echeveria Setosa.</b> Compact and low; hairy surface; very fine. Rooted.		
Small .....	10.00	.....
Large .....	25.00	.....
<b>Echeveria Scaphyphylla.</b> Best keeping Echeveria for indoors. Rooted.		
Small .....	10.00	.....
Large .....	25.00	.....
<b>Echeveria Simulans.</b> Second best indoor Echeveria. Rooted.		
No. 1.....	5.00	35.00
No. 2.....	7.50	.....
No. 3.....	10.00	.....
<b>Echinopsis Multiplex.</b> Rooted.		
No. 1.....	2.50	20.00
No. 2.....	4.00	30.00
No. 3.....	10.00	75.00
No. 4.....	15.00	125.00
<b>Echinopsis Eyriesii.</b> White flowering; scarce. Small.....	5.00	.....
<b>Enchinocactus Grusonii.</b> (Golden Barrel.) Rooted.....	10.00	.....
<b>Euphorbia Caput-Medusae.</b> Scarce; many fingers projecting from center head .....	7.50	.....
<b>Euphorbia Cereiformis.</b> Branching from base upward.....	10.00	.....
<b>Euphorbia Grandidens.</b> Tree shaped; three cornered; profusely spined. Per inch.....	.15	.....
<b>Euphorbia Splendens.</b> (Crown of Thorns.) Rooted.....	8.00	.....
<b>Euphorbia Sub-mammillaris.</b> (Corn Cob.).....	10.00	.....
<b>Euphorbia Tirucalli.</b> (Candelabrum.) Upright; many branches.....	3.00	.....
<b>Euonymus Puchelleum Variegatum.</b> Dwarf; silver leaved. Rooted.....	5.00	.....
<b>Farfugium Grandii.</b> (Leopard Plant.) A fine pot plant. Rooted.....	5.00	.....
<b>Farfugium Argenteum.</b> Glauous green with variegated creamy white leaves; very fine house plant. Rooted.....	25.00	.....
<b>Gasteria Compacta.</b> Plain green foliage; hardy indoor plant; specimen or miniature gardens. Rooted. Small.....	5.00	.....
Medium .....	10.00	.....
<b>Gasteria Plainifolia.</b> Highly colored and glossy green. Rooted. Small.....	5.00	.....
Medium .....	10.00	.....
<b>Gasteria Verrucosa.</b> White dot surfacings. Rooted. Small.....	5.00	.....
Medium .....	10.00	.....
<b>Gasterias Assorted.</b> Rooted.		
No. 1.....	5.00	.....
No. 2.....	7.50	.....
No. 3.....	10.00	.....
No. 4.....	25.00	.....
No. 5.....	50.00	.....
<b>Harrisia.</b> (Night Blooming Cereus.) Especially fine for grafting stock....	10.00	.....
<b>Haworthia Coarctata.</b> Semi-trailing. Rooted.....	15.00	.....
<b>Haworthia Cymbiformis.</b> Translucent; caespitose. Rooted.....	10.00	.....
<b>Haworthia Fasciata.</b> Back lineated with small white dots. Rooted.		
Small .....	25.00	.....
Large .....	50.00	.....
<b>Haworthia Margaritifera.</b> Well adapted to pot plants. Rooted.		
Small .....	15.00	.....
Large .....	25.00	.....



	Per 100	Per 1000
<b>Haworthia Reinwardtii.</b> Fine foliated; minutely dotted. Rooted.		
Small .....	15.00	.....
Large .....	25.00	.....
<b>Haworthias, Assorted.</b> Rooted.		
No. 1.....	10.00	.....
No. 2.....	15.00	.....
No. 3.....	20.00	.....
No. 4.....	25.00	.....
No. 5.....	50.00	.....
<b>Huernia Cereiformis</b> .....	5.00	.....
<b>Huernia Decipens.</b> Well clustered, finger-like plant.....	5.00	.....

IVIES. ROOTED CUTTINGS

	Per 100	Per 1000
<b>Conglomerata (Crenulata).</b> Dwarf; crested.....	10.00	.....
<b>English</b> .....	.....	12.50
<b>Glendale.</b> Large glossy green leaves.....	5.00	.....
<b>Hedera Maderensis.</b> (Algerian Ivy.) Similar to English but faster; bigger, brighter green leaves.....	5.00	.....
<b>Five Fingered</b> .....	5.00	.....
<b>Hagenburger's Variegated</b> .....	3.00	25.00
<b>Heart Shaped Leaved</b> .....	10.00	.....
<b>Japanese Miniature Variegated.</b> Yellow variegated.....	6.00	.....
<b>Japanese Grape Ivy.</b> (Vitus Rhombifolium.) or Evergreen grape plant.....	5.00	45.00
<b>Miniature Variegated.</b> Mottled Leaves.....	4.00	35.00
<b>Oak Leaved</b> .....	5.00	.....
<b>Self Branching</b> .....	2.50	20.00
<b>Kalanchoe Daigemontanum.</b> Acutely denticulate.....	5.00	.....
<b>Kalanchoe Fedtschenkoi.</b> Lvs. stalked; crenate, very popular foliage blue color, lovely bell shaped flowers.....	3.00	25.00
<b>Kalanchoe Flammea.</b> (pseudo.) Foliage bluish, resembling a tulip blossom	2.50	20.00
<b>Kalanchoe Flammea.</b> True. Bright orange Bouvardia like flowers valuable as cut flower or pot plant. Rooted.....	10.00	.....
<b>Kalanchoe Marmorata.</b> Foliage strikingly marked with numerous red spots	3.00	25.00
<b>Kalanchoe Tuberifolia.</b> Upright resembling miniature palm trees, working well in dish gardens. Rooted.....	3.00	25.00
<b>Kalanchoe Semoliensis.</b> Refer to Bryophyllum Crenatum.....	5.00	35.00
<b>Kalanchoe Globufera Var. Coccinea.</b> Bouvardia like flowers; brilliant scarlet; flowering from December to April; cool-house plant.....	10.00	.....
<b>Klenia Articulata.</b> (Candle Plant.) Stems jointed and resemble sausage links .....	2.00	15.00
<b>Klenia Ficoides.</b> Leaves tubular shape; bluish.....	2.00	15.00
<b>Klenia Mandraliscae.</b> Similar to K. Kicoides, larger.....	5.00	.....
<b>Klenia Repens.</b> Similar to Ficoides but attaining half its size and bushy....	3.00	25.00
<b>Mesembryanthemum Astrida Maximum.</b> Sub-shrub; lavender blossoms; lvs. compressed laterally.....	2.00	15.00
<b>Mesembryanthemum Bergeranthus Vespartinus.</b> Grass like foliage; yellow blossoms .....	2.00	15.00
<b>Mesembryanthemum Corpuscularia Lehmannii.</b> Trailing.....	2.00	15.00
<b>Mesembryanthemum Delosperma Echinatum.</b> Lvs. globular.....	2.00	15.00
<b>Mesembryanthemum Faucaria Tigrina.</b> (Tiger Jaw.) Fine; rooted.....	10.00	.....
<b>Mesembryanthemum Faucaria Tigrina var. Superbum.</b> Covered with minute white perforations; very fine; rooted.....	15.00	.....
<b>Mesembryanthemum Glottiphyllum Linguaeforme.</b> Transulent.....	5.00	.....

	Per 100	Per 1000
<b>Mesembryanthemum Glottiphyllum Unacatum</b> .....	3.00	25.00
<b>Mesembryanthemum Lacerum</b> . Trailing.....	5.00	.....
<b>Mesembryanthemum Speciosum</b> . Bright red blossoms; rooted.....	5.00	.....
<b>Mesembryanthemum Veruclatum</b> . Well adapted for growing in beach sand. Glaucous.....	3.00	.....
<b>Mesembryanthemum Nananthus Vittatum</b> . Dwarf, compact; rooted.....	5.00	.....
<b>Mesembryanthemum Ocularia Deltoides</b> . Sub-shrub.....	2.00	15.00
<b>Mesembryanthemum Rhomboideum</b> . Leaves boat shaped, ornamental; very fine. Rooted.....	10.00	.....
<b>Mesembryanthemum Stomatium Agninum</b> . Thick fleshy leaves; light green; compact. Rooted.....	5.00	.....
<b>Oliveranthus Elegans</b> . Bright showy red blossoms, bell-shaped and bloom- ing around the Fourth of July; fine for summer blooming pot plants. Cuttings .....	3.00	25.00
Plants .....	5.00	40.00
<b>Oregonium Vulgaris</b> . Hardy perennial; large clusters of lavender blossoms; for rockeries, borders or pot plants. Rooted plants.....	5.00	.....
<b>Opuntia Basilaris</b> . Grey-green; red spines and margins; lavender pink blossoms .....	5.00	35.00
<b>Opuntia Brasiliensis</b> . Upright, leaving from center trunk; flowers yellow	5.00	.....
<b>Opuntia Burbank Spineless</b> .....	3.00	25.00
<b>Opuntia Chlorotica</b> . (Dollar or Clock Faced Cacti.).....	10.00	.....
<b>Opuntia Cylindrical</b> . Upright, branching from top.....	5.00	.....
<b>Opuntia Delatii</b> . Spineless; deep green with red markings; flowers yellow- ish-orange .....	5.00	.....
<b>Opuntia Erinacae</b> . (Ursina or Grizzly Bear.) Surface covered with white spines or bristles.....	10.00	.....
<b>Opuntia Hagenburger's Favorite</b> . Minutely spined.....	5.00	.....
<b>Opuntia Microcalex</b> . Minutely covered with fuzzy golden yellow spines....	5.00	.....
<b>Opuntia Microdasys</b> . Similar to Microcalex but having brownish yellow spines .....	4.00	20.00
<b>Opuntia Monocanthia</b> . Deep green, glossy leaves.....	3.00	25.00
<b>Opuntia Monocanthia</b> var. <i>Variegata</i> . Yellow leaves with red and green markings .....	10.00	.....
<b>Opuntia Polyacantha</b> . (Missouriensis.) Prettiest flowering and profuse bloomer; flowers yellow; hardy and withstanding much cold.....	5.00	.....
<b>Opuntia Ruffida</b> . Minutely covered with red spines.....	5.00	.....
<b>Opuntia Tuna</b> . Spineless and semi-spineless; base plant for Burbank Spineless .....	3.00	.....
<b>Opuntia Ventura</b> . Spineless; light green.....	2.00	.....
<b>Opuntia Weinbergii</b> . Few spines; deep green; one of the best keeping....	3.00	25.00
<b>Opuntia Brachyarthra</b> . Miniature basilaris.....	3.00	25.00
<b>Puya</b> . Grass-like plant; long slender toothed leaves; fine for rockeries, pot plants and dish gardens. Rooted.....	5.00	.....
<b>Rochea Falcata</b> . (C. Falcata.) Obvallate leaves; grey green; bright red showy clusters of flowers. Rooted.....	10.00	.....
<b>Sedum Adolphi</b> . Foliage yellow; hardy bowl plant or hanging baskets. Small .....	2.00	15.00
Medium .....	3.00	25.00
<b>Sedum Dasyphyllum</b> . Fine moss; bluish; rooted clumps. Rooted.....	5.00	.....
<b>Sedum Dendroideum</b> . Adaptable only for potted specimen cuttings.....	1.00	10.00
Long cuttings, fine for grafting succulents.....	5.00	.....
<b>Sedum Dend.</b> var. <i>Crystata</i> . Unusual for its odd crest shapes.....	3.00	25.00
<b>Sedum Guatamalensis</b> . Finger-like leaves of highly colored red; suitable for fine specimen.....	2.00	20.00
<b>Sedum Lineare</b> . Trailing, moss-like.....	2.00	15.00

	100 Per	1000 Per
Sedum Lineare Variegata. Variegated foliage.....	2.00	15.00
Sedum Pachyphyllum. Bluish white foliage.....	5.00	35.00
Sedum Seiboldi. Perennial, profuse bloomer, pink. Rooted.....	5.00	35.00
Sedum Spathifolium. Hardy; trailing plant. Rooted.....	3.00	25.00
Sedum Stahlia. Bulb-shaped leaves; entirely red.....	1.50	10.00
Sedum Treleasii. Finger-like leaves; tips red.....	2.00	15.00
Sedum Multiceps. Trailing, needle-like leaves.....	2.00	15.00

HARDY SEDUMS

	Per 100	
Tenuifolium, rooted cuttings.....	\$ 2.00	
Oregonum .....	5.00	
Spurium .....	3.00	
Douglasii .....	3.00	
Sexangulare .....	3.00	
Muralis .....	3.00	
Rupestre .....	4.00	
Moranense .....	2.00	
Altissimum .....	2.00	
Ewersii .....	3.00	
Rubrum .....	14.00	
Forsterianum .....	5.00	
Brevifolium .....	3.00	
Reflexium .....	3.00	
Coloniensis .....	3.00	
Corsicum .....	3.00	
Oreganum Hybridum.....	5.00	
Spurium Coccineum.....	3.00	
Sempervivum Arboreum. Small shrub; forming tulip-shaped heads.....	\$ 3.00	\$25.00
Sempervivum Arboreum Atropurpureum. Same habit as Semp. Arboreum but having deep red foliage.....	3.00	25.00
Sempervivum Canariense. Upright and adaptable to regions containing salty or alkali soil. Rooted.....	10.00	.....
Sempervivum Cooperii. Foliage reddish green; compact; hardy dish gar- den or individual pot plant.....	3.00	25.00
Sempervivum Caespitoseum. Obvallata leaves; toothed margined; back streaked .....	5.00	40.00
Sempervivum Haworthia. Clusters of rosette heads; compact.....	3.00	25.00
Sempervivum Tabuliforme. Yellow-green rosette, heads flat, table-like. Rooted .....	5.00	40.00
Sempervivum Tomentoseum or Tuirifolia. Very compact; fine narrow leaves with black spottings .....	3.00	25.00
Sempervivum Calcareum. Small rosettes of grey-green; leaf tips spotted with red; hardy to the zero point and known to withstand twelve below. Rooted.....	3.00	25.00
Stapelia Gigantea. Flowers attaining diameter of 12 inches; star-shaped, brown with deep brown spots.....	5.00	.....
Stapelia Hirsuta. Star-shaped blossom, red with tinge of lavender, edges margined with fine hairy fringe.....	10.00	.....
Stapelia Variegata. Star-shaped blossom, light brown with deeper brown spots. Rooted.....	3.00	25.00
Urbina Agavoides. (Echeveria Agavoides.) Very hardy for indoor work; sea green with red tips and markings. Rooted.....	10.00	.....
Zygocactus Salmoneum. (Christmas Cacti.) Sometimes called Crab Cacti; flowers salmon pink.....	10.00	.....
Zygocactus Truncatus. Pink Christmas Cacti; blossoms in December and January .....	5.00	.....
Acubas Japonica. (Gold Dust Plant.) Leaves speckled with fine yellow spots; for specimen pot or combinations; fine rooted cuttings.....	6.00	.....



**Amaryllis.** Hybrids; coming in red, red and white, red blotched, white with red stripes; only in assortment. Prices on application.

**Boxwood, Japanese.** Rooted soil plants; all sizes; globe or pyramid; prices furnished upon application.

**Camellias.** All sizes and varieties. Prices on application.

**Evergreens.** Lining out stock. Quote variety, size and quantity upon application.

**Heathers.** In all sizes and varieties. Prices on application.

**Sterlitzias.** (Bird of Paradise.) Prices on application.

**Kentia Belmoreana, K. Forsteriana.** All sizes. Prices on application.



**HAGENBURGER'S VARIEGATED IVY**  
(*Hedera Maderensis Variegata*)

## CULTURE HINTS

The largest percentage of succulent plants love a sunny situation. The more sun the better the color and more robust the plant will grow. In greenhouses, grow them on shelves near the glass to finish them off.

To grow them for size and specimens, I would grow them in a bench or frame under glass in the summer, using a rich sandy loam with plenty of leaf mould, sharp sand, well rotted cow manure and a sprinkling of dried blood. For potting use heavier soil, but not so rich. All soil used should be sterilized. The results of sterilized soil is amazing.

Insects love them, especially mealy bugs, nematodes, also some scale and aphids. We find Evergreen Spray the best for mealy bug and aphids as it does not discolor the plant. Volck and fish oil soap, or Destruxol Emulsion to control mealy bug and scale. For nematode, the best thing, outside of sterilizing the soil, is a very fine tobacco dust. This is effective mixed with soil or sprinkled over the surface if the soil is not sterilized. Semesen powder is also fine. It also helps to control fungus.

Most all cacti and succulents that can be will grow much faster if grafted on the rich stock. Succulents like a cool temperature, and considerable water after being established to make a quick growth. When fully grown give less water and plenty of sunshine, to insure color, texture.

Cacti likes more heat and plenty of water in the growing season after it is established. Be careful with water when not well rooted.

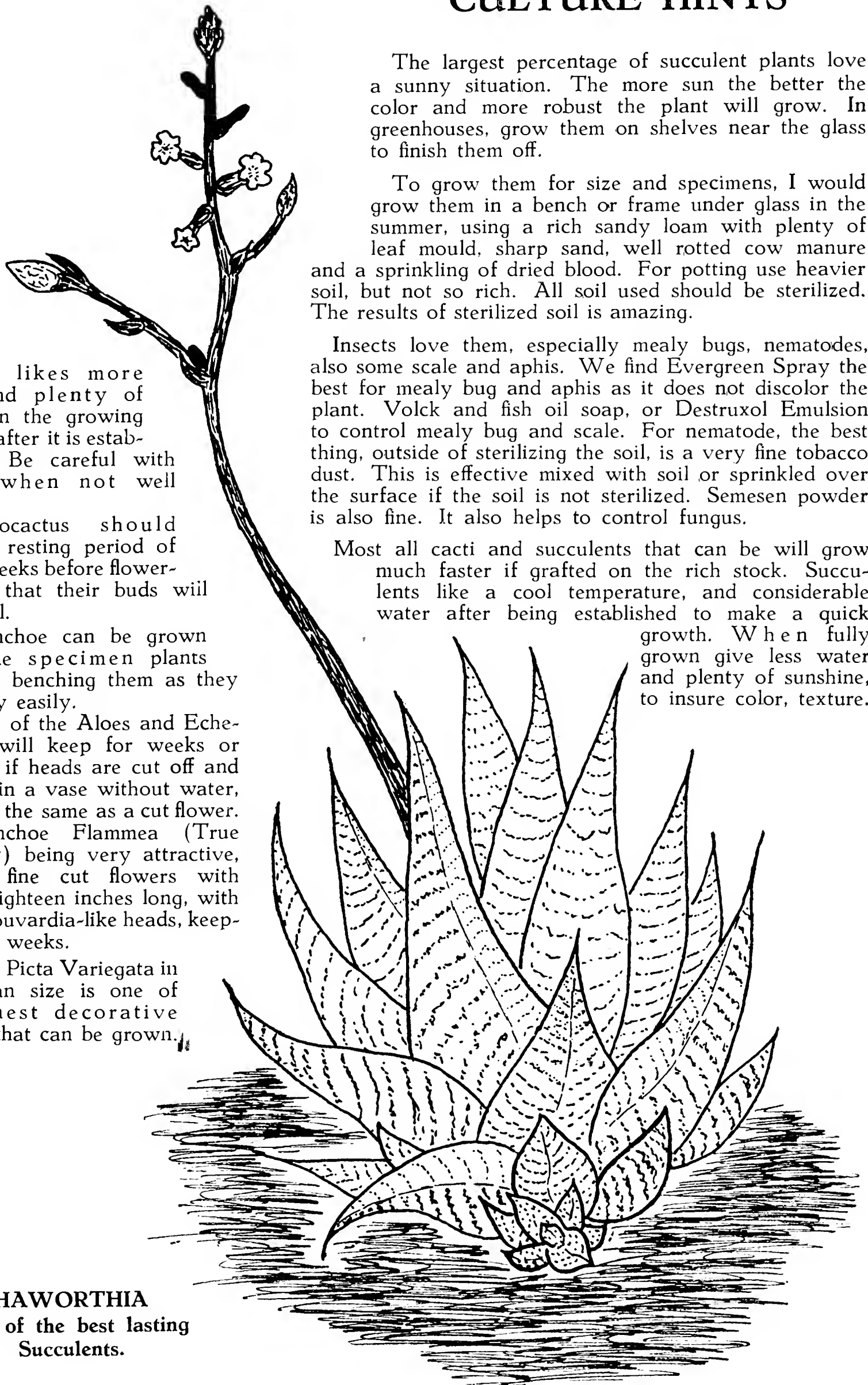
Phyllocactus should have a resting period of some weeks before flowering so that their buds will set well.

Kalanchoe can be grown into fine specimen plants best by benching them as they lift very easily.

Some of the Aloes and Echeverias will keep for weeks or months if heads are cut off and placed in a vase without water, or used the same as a cut flower.

Kalanchoe Flammea (True Variety) being very attractive, makes fine cut flowers with stems eighteen inches long, with large bouvardia-like heads, keeping for weeks.

Aloe Picta Variegata in specimen size is one of the finest decorative plants that can be grown.



### HAWORTHIA

One of the best lasting  
Succulents.



We Can Supply Larger Plants of Most Varieties  
Listed in Catalog. We Also Grow Many Kinds  
Not Listed. Quotations on Request.



#### ALOE ARBORESCENS

The above cut is a good specimen of Aloe Arborescens. As a  
pot plant for the house it is one of the best keepers, being in  
a class with Sanseveria.



**PACKING**—No extra charge for packing. I take great pains in packing my orders,  
and strive to give all my personal attention to insure their arrival in good condition.  
I assure you that your order will be securely and carefully packed.

**TERMS**—All prices are F. O. B. Los Angeles. Cash with order unless otherwise  
provided for.